

Ideas for the mobility of the future

Apply with us as

Sales Manager m/f/d

Digatron opens the way to electric mobility with intelligent test systems and computer-controlled equipment for research, production and quality assurance of battery systems. Through our test equipment and systems, we enable the world's leading development labs and manufacturers to produce and optimize today's and tomorrow's energy storage systems.

With locations in Germany, USA, China, India and Italy, around 320 colleagues support the trend towards ever more powerful battery systems from very small to very large scale.

WE OFFER YOU

- a responsible position in a very successful and growing company
- a permanent employment contract
- flexible working hours (37.5 hours/week)
- mobile work
- 30 days of vacation
- individual training and further education offer

YOUR TASKS

- responsibility for business results in the sales territory, including the implementation of measures for successful revenue generation
- thorough induction by an experienced colleague
- intensive acquisition of new projects
- establishment of your own network and development of sustainable customer relationships
- support and consulting of existing customers
- conducting negotiations confidently through to the conclusion of contracts
- repairing offers and following them up

YOUR QUALIFICATIONS

- successfully completed technical training in the field of electronics or commercial training with a high technical affinity for electrical engineering
- several years of experience in sales of systems requiring explanation
- independent, self-reliant working style, acquisition strength and closing orientation
- good knowledge of German and English, other foreign languages an advantage
- willingness to travel below the week

Please send us your application documents including your salary requirements and your earliest possible starting date by e-mail to jobs@digatron.de. If you have any questions, please do not hesitate to contact Mr. Ralf Bündgen at +49-241-16809-858 or the above-mentioned e-mail address. You can find more exciting jobs at www.digatron.de



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